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CORY GUY
*Senior Regional Vice President
Western Territories*



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*Senior Regional Vice President
Great Lakes Region*



TYLER CARTER
*Senior Regional Vice President
Southeast Region*



CAROLYN SUMNER
*Internal Sales Associate
Assistant Vice President
Eastern Region*

NB PRIVATE CAPITAL EXPANDS NATIONAL WHOLESALE TEAM

Seasoned Veterans to Ramp Up for New Asset Class and Launch of Rebrand

ALISO VIEJO, CA - NB Private Capital, LLC, (NBPC) a nationally recognized real estate firm specializing in student housing, has added several new associates for the expansion of their portfolio into multifamily investments and to promote the company as Versity Investments, announced Jason Kjellson, Executive Vice President and National Sales Manager.

Cory Guy will serve as Senior Regional Vice President overseeing the Western territories. In his previous positions, he has been responsible for raising capital for 1031 exchange oriented Delaware Statutory Trust (DST) offerings, real estate investment trusts (REITs), and multi-member limited liability companies (LLCs). Guy has two decades of experience in the industry. He also previously served as a broker-dealer affiliate of a national real estate sponsor, where he and his western region sales team raised more than \$1 billion for real estate programs. Guy earned a bachelor's degree from the University of California, Santa Barbara. He holds FINRA Series 7, 22 and 63 securities registrations, as well as a California Real Estate License.

Jason Kling joins NB Private Capital as Senior Regional Vice President of Capital Markets for the Great Lakes Region. With over 25 years of Capital Markets experience, Kling has raised over \$2 billion in equity during his career. He has held similar roles with SC Distributors, Smartstop Asset Management, Lodging Opportunity Fund and Cohen & Steers bringing to the team a wealth of experience in fundraising for real estate offerings in both the public and private sectors. Kling earned his bachelor's degree in finance from the University of Iowa and holds his FINRA Series 7, 63 and 65 licenses.

As Senior Regional Vice President for the Southeast Region, Tyler Carter joins Versity with 13 years of industry experience at a large wirehouse and at a trust company on alternative investments. In his previous role, he was responsible for cultivating the company's presence in the specialized IBD/RIA space.

Carter graduated from Florida State University with a bachelor's of science degree in applied economics and holds FINRA Series 7, 63, and 66 securities licenses.

In the newly created position of Internal Sales Associate, Carolyn Sumner has served in various leadership and high level executive roles for several national real estate sponsors including associate vice president of national accounts, sales executive and sales coordinator. Sumner will primarily be responsible as a liaison and sales support contact for the wholesale team. She holds Series 7 and Series 63 licenses and holds a B.A. from Valdosta State University in Georgia.

"Since our reorganization in early 2018, NBPC has grown by more than \$300 million in assets and has raised close to \$180 million in investor capital", said Kjellson. Adding, "This sales team is going to be pivotal in helping us tell our story of transparency and risk management and helping to build our brand awareness. We're also branching more into the multi-family asset class as there's a growing demand from the investor community and this is a niche we plan to fill."

For more information about NB Private Capital, LLC, please contact **Brian Nelson, President**, at Brian@NBprivatecapital.com

ABOUT NB PRIVATE CAPITAL/VERSITY

NB Private Capital, LLC, offers individual investors direct ownership interests in institutional quality, professionally managed real estate. The company, founded by Brian Nelson, focuses on what we believe to be well-positioned, currently income producing properties, targeted growth opportunities and potential value-added investments for its clients through strategies targeting capital improvements, cost efficiency, and revenue maximization. NBPC specializes in the acquisition, financing, and ownership of real estate investments in the niche area of student housing. NBPC currently manages over \$850 million in multi-family housing real estate.